

## Chino American Little League Budget

| 2019-2020                          | 1/4/2020 | 2019      | 2020       | 2020      |            |           |           |
|------------------------------------|----------|-----------|------------|-----------|------------|-----------|-----------|
| Approved 10/5                      |          | Actual    | Budget     | Actual    |            |           |           |
| INCOME                             |          |           |            |           |            |           |           |
| Registration                       |          |           |            |           |            |           |           |
| Spring Registration                | \$       | 42,190.08 | \$         | 45,000.00 | \$         | 12,504.78 |           |
| Winterball Registration            | \$       | 11,994.30 | \$         | 8,500.00  | \$         | 193.20    |           |
| Total Income from Registration     |          | \$        | 54,184.38  | \$        | 53,500.00  | \$        | 12,697.98 |
| Other Programs                     |          |           |            |           |            |           |           |
| Sponsorships                       | \$       | 8,631.89  | \$         | 9,000.00  | \$         | 11.70     |           |
| Membership Dues                    | \$       | 77.00     | \$         | -         | \$         | -         |           |
| Total Income from Special Programs |          | \$        | 8,708.89   | \$        | 9,000.00   | \$        | 11.70     |
| Fundraisers                        |          |           |            |           |            |           |           |
| Candy Buyout                       | \$       | 2,100.00  | \$         | 2,000.00  | \$         | 960.00    |           |
| Candy Sales                        | \$       | 15,703.00 | \$         | 16,000.00 | \$         | -         |           |
| Vendors                            | \$       | 249.79    | \$         | 350.00    | \$         | -         |           |
| Fireworks                          | \$       | 31,080.85 | \$         | 32,000.00 | \$         | -         |           |
| CALL Merchandise/Fanware           | \$       | 209.64    | \$         | 300.00    | \$         | 2.85      |           |
| Special Events (winning awards)    | \$       | 358.05    | \$         | 350.00    | \$         | -         |           |
| 50/50                              | \$       | 254.00    | \$         | 300.00    | \$         | -         |           |
| Basket Raffle                      | \$       | 1,802.00  | \$         | 1,600.00  | \$         | -         |           |
| Quakes Fundraiser                  | \$       | 924.00    | \$         | 1,000.00  | \$         | -         |           |
| Total Fundraising Income           |          | \$        | 52,681.33  | \$        | 53,900.00  | \$        | 962.85    |
| All-Star - Sale Items              |          |           |            |           |            |           |           |
| All Star Rooter Shirts/Hats        | \$       | 1,489.00  | \$         | 1,500.00  | \$         | -         |           |
| All Star Uniforms                  | \$       | 4,863.57  | \$         | 5,000.00  | \$         | -         |           |
| Profit from All-Star Sales         |          | \$        | 6,352.57   | \$        | 6,500.00   | \$        | -         |
| Snack Bar                          |          |           |            |           |            |           |           |
| Sales                              | \$       | 98.00     | \$         | 500.00    | \$         | -         |           |
| Total from Snack Bar Sales         |          | \$        | 98.00      | \$        | 500.00     | \$        | -         |
| TOTAL INCOME                       |          | \$        | 122,025.17 | \$        | 123,400.00 | \$        | 13,672.53 |

|                                                  |    |                     |    |                     |    |                    |
|--------------------------------------------------|----|---------------------|----|---------------------|----|--------------------|
| <b>EXPENSES</b>                                  |    |                     |    |                     |    |                    |
| <b>Operating Expenses</b>                        |    |                     |    |                     |    |                    |
| Charter/Insurance                                | \$ | 3,492.50            | \$ | 3,500.00            | \$ | 3,209.00           |
| District Assessments                             | \$ | 2,355.00            | \$ | 2,400.00            | \$ | -                  |
| Permits                                          | \$ | 3,575.00            | \$ | 1,500.00            | \$ | 1,560.00           |
| Gasoline                                         | \$ | 219.40              | \$ | 350.00              | \$ | 65.45              |
| Field Supplies                                   | \$ | 839.94              | \$ | 1,000.00            | \$ | -                  |
| Field Maintenance                                | \$ | 2,067.03            | \$ | 2,000.00            | \$ | 312.48             |
| New Purchases                                    | \$ | 2,524.70            | \$ | 4,000.00            | \$ | -                  |
| Container Fees                                   | \$ | 4,202.47            | \$ | 4,200.00            | \$ | 1,034.45           |
| Snack Bar Maintenance                            | \$ | -                   | \$ | -                   | \$ | -                  |
| Board Member Shirts                              | \$ | 547.85              | \$ | 600.00              | \$ | -                  |
| Community Give Back                              | \$ | 1,417.35            | \$ | 1,000.00            | \$ | 160.00             |
| <b>Total Net Expense from Operating Expenses</b> |    | <b>\$ 21,241.24</b> |    | <b>\$ 20,550.00</b> |    | <b>\$ 6,341.38</b> |
| <b>Fundraisers</b>                               |    |                     |    |                     |    |                    |
| Candy                                            | \$ | 7,895.00            | \$ | 8,000.00            | \$ | -                  |
| Firework Booth                                   | \$ | 23,691.81           | \$ | 24,000.00           | \$ | -                  |

|                                               |                                     |                      |                      |                     |
|-----------------------------------------------|-------------------------------------|----------------------|----------------------|---------------------|
|                                               | Quakes                              | \$ 765.00            | \$ 800.00            | \$ -                |
|                                               | Misc                                | \$ 1,621.01          | \$ 1,500.00          | \$ 14.00            |
| <b>Total Fundraisers</b>                      |                                     | <b>\$ 33,972.82</b>  | <b>\$ 34,300.00</b>  | <b>\$ 14.00</b>     |
| <b>League Expenses</b>                        |                                     |                      |                      |                     |
|                                               | Pictures                            | \$ 1,316.33          | \$ 1,500.00          | \$ -                |
|                                               | Spring Uniforms                     | \$ 18,179.88         | \$ 18,000.00         | \$ -                |
|                                               | Winterball Uniforms                 | \$ 3,180.24          | \$ 3,500.00          | \$ -                |
|                                               | All Star Uniforms                   | \$ 5,962.86          | \$ 6,000.00          | \$ -                |
|                                               | Fan Gear                            | \$ 3,820.64          | \$ 3,500.00          | \$ -                |
|                                               | Sports Equipment                    | \$ 3,271.40          | \$ 4,000.00          | \$ -                |
|                                               | Trophies                            | \$ 3,645.96          | \$ 4,000.00          | \$ -                |
|                                               | Baseballs                           | \$ 1,166.64          | \$ 2,000.00          | \$ -                |
|                                               | Board Misc.                         | \$ -                 | \$ 500.00            | \$ 324.59           |
|                                               | Umpire Services                     | \$ 8,664.50          | \$ 9,000.00          | \$ 455.00           |
|                                               | Sponsorship Banners                 | \$ 350.32            | \$ 350.00            | \$ -                |
|                                               | First Aid Supplies                  | \$ 334.53            | \$ 400.00            | \$ -                |
|                                               | Patches                             | \$ 656.72            | \$ 800.00            | \$ -                |
|                                               | Registration Refunds - check issued | \$ 1,402.00          | \$ 1,500.00          | \$ -                |
|                                               | Scorebooks                          | \$ 157.68            | \$ 425.00            | \$ -                |
| <b>Total of League Expenses</b>               |                                     | <b>\$ 52,109.70</b>  | <b>\$ 55,475.00</b>  | <b>\$ 779.59</b>    |
| <b>Snack Bar</b>                              |                                     |                      |                      |                     |
|                                               | Concessions                         | \$ 246.43            | \$ 300.00            | \$ -                |
|                                               | Workers                             | \$ -                 | \$ -                 | \$ -                |
| <b>Total from Snack Bar</b>                   |                                     | <b>\$ 246.43</b>     | <b>\$ 300.00</b>     | <b>\$ -</b>         |
| <b>Training</b>                               |                                     |                      |                      |                     |
|                                               | Rule Books                          | \$ -                 | \$ -                 | \$ -                |
|                                               | Scorebook Class                     | \$ -                 | \$ 100.00            | \$ -                |
|                                               | First Aid (CPR)                     | \$ -                 | \$ 100.00            | \$ -                |
| <b>Total Training Expenses</b>                |                                     | <b>\$ -</b>          | <b>\$ 200.00</b>     | <b>\$ -</b>         |
| <b>Professional Fees</b>                      |                                     |                      |                      |                     |
|                                               | Membership Dues                     | \$ 153.00            | \$ 125.00            | \$ -                |
|                                               | Audit/Taxes                         | \$ 121.82            | \$ 125.00            | \$ 60.00            |
|                                               | Bank Fees                           | \$ 74.05             | \$ 100.00            | \$ -                |
| <b>Total Professional Fees</b>                |                                     | <b>\$ 195.87</b>     | <b>\$ 350.00</b>     | <b>\$ 60.00</b>     |
| <b>Printing, Postage &amp; Supplies</b>       |                                     |                      |                      |                     |
|                                               | Office Supplies                     | \$ 288.17            | \$ 350.00            | \$ 12.91            |
|                                               | Postage                             | \$ 121.33            | \$ 125.00            | \$ -                |
|                                               | Printing                            | \$ 124.99            | \$ 250.00            | \$ -                |
|                                               | Advertising                         | \$ 1,040.10          | \$ 1,000.00          | \$ 978.00           |
|                                               | Equipment                           | \$ -                 | \$ -                 | \$ -                |
|                                               | WiFi                                | \$ 312.72            | \$ 350.00            | \$ 78.72            |
| <b>Total Printing, Postage &amp; Supplies</b> |                                     | <b>\$ 1,887.31</b>   | <b>\$ 2,075.00</b>   | <b>\$ 1,069.63</b>  |
| <b>TOTAL EXPENSES</b>                         |                                     | <b>\$ 109,653.37</b> | <b>\$ 113,250.00</b> | <b>\$ 8,264.60</b>  |
| <b>TOTAL INCOME</b>                           |                                     | <b>\$ 122,025.17</b> | <b>\$ 123,400.00</b> | <b>\$ 13,672.53</b> |
| <b>NET PROFIT (LOSS)</b>                      |                                     | <b>\$ 12,371.80</b>  | <b>\$ 10,150.00</b>  | <b>\$ 5,407.93</b>  |