

# AYSO Annual Fiscal Budget

|                  |               |                   |              |
|------------------|---------------|-------------------|--------------|
| <b>Section 9</b> | <b>Area R</b> | <b>Region 343</b> | <b>Other</b> |
|------------------|---------------|-------------------|--------------|

Year  
For the 12 month period beginning: July 1, 2014

Year  
Ending: June 30, 2015

Date of last financial statement distributed to members:

| Estimated Revenues:                         | Budget              | Per Player       | Last Season<br>Actual |
|---|---------------------|------------------|-----------------------|
| 4005 Registration Fees (see bottom right)   | \$ 49,000.00        | 70.00            | 59,920.00             |
| 4006 Registration Fee Refunds               | 700.00              | 70.00            | 857.50                |
| 4007 Early Registration Discount            |                     |                  |                       |
| 4008 Multi-Child Discount                   |                     |                  |                       |
| 4009 Late Registration Fees                 |                     |                  |                       |
| 4010 Merchandise Revenue                    |                     |                  |                       |
| 4012 Merchandise Revenue - T-Shirts         |                     |                  |                       |
| 4015 Training Registration Fees             |                     |                  |                       |
| 4020 Tourn/Natl Games/Player Camp Refunds   |                     |                  |                       |
| 4021 Tournament/National Games/Player Camp  |                     |                  |                       |
| 4022 Tournament-Referee Commitment Fees     |                     |                  |                       |
| 4023 Tournament - Referee Commitment Refund |                     |                  |                       |
| 4024 Concessions                            |                     |                  |                       |
| 4025 Tournaments - Vendors                  |                     |                  |                       |
| 4027 Concessions - Packaged                 |                     |                  |                       |
| 4031 Cultural Exchange                      |                     |                  |                       |
| 4040 Fund Raising - Other                   |                     |                  |                       |
| 4310 Sponsors/Contributions/Donations       | 500.00              |                  | 454.00                |
| 9105 Interest Income                        | 50.00               |                  | 41.54                 |
| 4959 Other Income (Describe)                |                     |                  |                       |
| <b>Total Estimated Revenue (R):</b>         | <b>\$ 50,250.00</b> | <b>\$ 140.00</b> | <b>\$ 61,273.04</b>   |

| Estimated Expenditures:                    | Budget    | Per Player | Last Season<br>Actual |
|--|-----------|------------|-----------------------|
| 1600 Deferred Payment to AYSO              |           |            |                       |
| 5101 Uniforms: Players                     | 17,500.00 | 25.00      | 19,490.29             |
| 5102 Uniforms: Coaches                     |           |            |                       |
| 5103 Uniforms: Referees                    |           |            |                       |
| 5104 Uniforms: Other                       |           |            |                       |
| 5105 Uniforms Taxable - CA Only            |           |            |                       |
| 5111 Field Expenses                        | 2,500.00  |            | 2,413.91              |
| 5115 Facility / Park Fees                  | 450.00    |            | 435.00                |
| 5130 Equipment                             | 1,700.00  |            | 1,605.47              |
| 5135 Equipment Taxable - CA Only           |           |            |                       |
| 5140 Storage Expenses                      | 825.00    |            | 825.00                |
| 5150 Trainer Payments                      |           |            |                       |
| 5155 Payments to Playing Circuit           |           |            |                       |
| 5200 Natl Games-Start-up Seed Money        |           |            |                       |
| 5205 Natl Games-Business Expenses          |           |            |                       |
| 5208 Tourn/Natl Games: Opening Ceremonies  |           |            |                       |
| 5209 Tourn/Natl Games: Banners & Signs     | 250.00    |            | 594.00                |
| 5210 Tourn/Natl Games: Traffic Control     |           |            |                       |
| 5211 Tourn/Natl Games: Entertainment       |           |            |                       |
| 5212 Tourn/Natl Games: ID Cards            |           |            |                       |
| 5213 Tourn/Natl Games: Insurance           |           |            |                       |
| 5220 Tourn: Incentives, Trophies, Awards   |           |            |                       |
| 5221 Tournament: Coaches                   |           |            |                       |
| 5222 Tournament: Referees                  |           |            |                       |
| 5223 Tournament: Other                     |           |            |                       |
| 5224 Tournament: Water/Food                | 100.00    |            | 82.98                 |
| 5225 Tournament: Concession Expenses       |           |            |                       |
| 5226 Tournament: Medical Personnel         |           |            |                       |
| 5227 Tournament Planning Meetings          |           |            |                       |
| 5228 Tournament/National Games: Entry Fees |           |            |                       |
| 5229 Tournament/Player Camp Expenses       |           |            |                       |

- 5235 Merchandise Expense
- 5239 Cultural Exchange Expenses
- 5241 Playoff Expenses
- 5255 Ads/Newsletter/Yearbook/Pictures

**Estimated Expenditures:**

|   | Budget              | Per Player      | Last Season Actual  |
|---|---------------------|-----------------|---------------------|
| 5261 Fund-raising Expenses: Concessions     |                     |                 |                     |
| 5262 Fund-raising: Other                    |                     |                 |                     |
| 5274 Awards & Volunteer Recognition         | 6,000.00            |                 | 6,137.44            |
| 5275 Donations                              |                     |                 |                     |
| 5431 Clinic Training Expenses: Player       |                     |                 |                     |
| 5432 Clinic Training Expenses: Coaches      | 100.00              |                 |                     |
| 5433 Clinic Training Expenses: Referees     | 100.00              |                 | 79.01               |
| 5434 Clinic Training Expenses: Other        |                     |                 |                     |
| 5701 Payments to AYSO: Inter-regional       | 100.00              |                 | 37.50               |
| 5702 Payments to AYSO: NSTC                 | 12,250.00           | 17.50           | 14,980.00           |
| 5703 Payments to AYSO: Registration Fees    |                     |                 |                     |
| 5704 Payments to AYSO: Supply Center        | 1,000.00            |                 | 1,197.74            |
| 5710 Payments to Affiliates                 |                     |                 |                     |
| 5715 Payments to Referees (Playing Circuit) |                     |                 |                     |
| 5801 Fixed Assets (over \$1,000)            |                     |                 |                     |
| 7401 Travel: Other                          |                     |                 |                     |
| 7430 Conferences / Meetings                 | 1,000.00            |                 | 3,026.75            |
| 7431 Section / NAGM                         | 1,500.00            |                 | 4,926.27            |
| 7435 Travel Mileage                         |                     |                 |                     |
| 7515 Phone / Internet / Website             | 300.00              |                 | 174.35              |
| 7535 Postage                                | 100.00              |                 | 92.00               |
| 7625 Office Supplies                        | 500.00              |                 | 414.45              |
| 7695 Miscellaneous Supplies                 | 25.00               |                 | 15.39               |
| 8305 Bank Fees                              |                     |                 |                     |
| 8595 Other Expenses                         | 30.00               |                 | 29.06               |
| Contingency                                 |                     |                 |                     |
| <b>Total Estimated Expenditures (E):</b>    | <b>\$ 46,330.00</b> | <b>\$ 42.50</b> | <b>\$ 56,556.61</b> |

Estimated Cash Increase (Decrease): (R-E) \$ 3,920.00

Estimated Bank Balance on June 30: \_\_\_\_\_

Estimated Ending Cash Balance: \$ 3,920.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Comments: \_\_\_\_\_

Treasurer's Name & Signature: Deleena Hart Date: 5/30/14

Executive Member's Name & Signature: Angela Fayl Date: 5/30/14

|  |  |          |           |          |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |
|--|--|----------|-----------|----------|----|---|---------------|--|---|----|---|---------------|--|---|----|---|---------------|--|---|----|---|---------------|--|---|----|---|--------------|--|----------|-----------|----------|
| <p><b>DUE DATES:</b></p> <p>Region: 30 days prior to end of fiscal year - June 1</p> <p>Area discretionary account: July 1</p> <p>Section discretionary account: July 1</p> <p>Tournament: 6 months prior to event</p> <p>Camp: 60 days prior to camp</p> <p>Cultural Exchange: 3 months prior to travel</p> | <p><b>PLEASE COMPLETE THIS SECTION:</b></p> <p style="text-align: center;"><u>Registration fees</u></p> <table border="0"> <tr> <td style="text-align: right;">Players</td> <td style="text-align: center;">Fee</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">-</td> </tr> <tr> <td style="text-align: right;">_____ x _____</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">-</td> </tr> <tr> <td style="text-align: right;">_____ x _____</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">-</td> </tr> <tr> <td style="text-align: right;">_____ x _____</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">-</td> </tr> <tr> <td style="text-align: right;">_____ x _____</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$</td> <td style="text-align: center;">-</td> </tr> <tr> <td style="text-align: right;"><b>Total</b></td> <td></td> <td style="text-align: center;"><b>=</b></td> <td style="text-align: right;"><b>\$</b></td> <td style="text-align: center;"><b>-</b></td> </tr> </table> | Players  | Fee       | =        | \$ | - | _____ x _____ |  | = | \$ | - | _____ x _____ |  | = | \$ | - | _____ x _____ |  | = | \$ | - | _____ x _____ |  | = | \$ | - | <b>Total</b> |  | <b>=</b> | <b>\$</b> | <b>-</b> |
| Players  | Fee  | =        | \$        | -        |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |
| _____ x _____  |  | =        | \$        | -        |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |
| _____ x _____  |  | =        | \$        | -        |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |
| _____ x _____  |  | =        | \$        | -        |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |
| _____ x _____  |  | =        | \$        | -        |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |
| <b>Total</b>   |  | <b>=</b> | <b>\$</b> | <b>-</b> |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |               |  |   |    |   |              |  |          |           |          |

\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.

\* A copy should be submitted to your Area Director