

# AYSO Annual Fiscal Budget

Section 2		Area B	Region 145	Other
		Year	Year	
		For the 12 month period beginning: July 1, 2013	Ending: June 30, 2014	
Date of last financial statement distributed to members:		May-13		
Estimated Revenues:		Budget	Per Player	Last Season Actual
4005	Registration Fees (see bottom right)	\$ 7,450.00	10.64	* 65,832
4006	Registration Fee Refunds	(1,500.00)	(2.14)	(1,085)
4007	Early Registration Discount	36,000.00	51.43	* Combined Total
4008	Multi-Child Discount	19,125.00	27.32	
4009	Late Registration Fees		-	
4010	Merchandise Revenue		-	
4012	Merchandise Revenue - T-Shirts		-	
4015	Training Registration Fees		-	
4020	Tourn/Natl Games/Player Camp Refunds		-	
4021	Tournament/National Games/Player Camp	3,000.00	4.29	2,725
4022	Tournament-Referee Commitment Fees		-	
4023	Tournament - Referee Commitment Refund		-	
4024	Concessions	4,500.00	6.43	4,500
4025	Tournaments - Vendors		-	
4027	Concessions - Packaged		-	
4031	Cultural Exchange		-	
4040	Fund Raising - Other	500.00	0.71	695
4310	Sponsors/Contributions/Donations	2,500.00	3.57	3,633
9105	Interest Income	50.00	0.07	33.00
4959	Other Income (Describe)		-	
<b>Total Estimated Revenue (R):</b>		<b>\$ 71,625.00</b>	<b>102.32</b>	<b>\$ 76,333.00</b>
Estimated Expenditures:				
1600	Deferred Payment to AYSO		-	
5101	Uniforms: Players	16,800.00	24.00	13,968.16
5102	Uniforms: Coaches	450.00	0.64	425.26
5103	Uniforms: Referees	1,320.00	1.89	1,217.98
5104	Uniforms: Other	450.00	0.64	792.06
5111	Field Expenses	500.00	0.71	671.02
5115	Facility / Park Fees	13,700.00	19.57	11,843.00
5146	Equipmt Purchases & Storage Expenses	3,000.00	4.29	5,216.00
5150	Trainer Payments		-	
5155	Payments to Playing Circuit		-	
5200	Natl Games-Start-up Seed Money		-	
5205	Natl Games-Business Expenses		-	
5208	Tourn/Natl Games: Opening Ceremonies		-	
5209	Tourn/Natl Games: Banners & Signs		-	
5210	Tourn/Natl Games: Traffic Control		-	
5211	Tourn/Natl Games: Entertainment		-	
5212	Tourn/Natl Games: ID Cards		-	
5213	Tourn/Natl Games: Insurance		-	
5220	Tourn: incentives, Trophies, Awards		-	
5221	Tournament: Coaches		-	
5222	Tournament: Referees		-	
5223	Tournament: Other		-	
5224	Tournament: Water/Food		-	
5225	Tournament: Concession Expenses		-	
5226	Tournament: Medical Personnel		-	
5227	Tournament Planning Meetings		-	
5228	Tournament/National Games: Entry Fees	1,000.00	1.43	
5229	Tournament/Player Camp Expenses	3,000.00	4.29	2,725.00
5233	Merchandise Expense		-	
5239	Cultural Exchange Expenses		-	
5241	Playoff Expenses	800.00	0.86	800.00
5255	Ads/Newsletter/Yearbook/Pictures	2,400.00	3.43	2,327.00

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions	2,300.00	3.29	2,266.00
5262	Fund-raising: Other		-	
5274	Awards & Volunteer Recognition	5,300.00	7.57	4,250.00
5275	Donations		-	
5431	Clinic Training Expenses: Player		-	
5432	Clinic Training Expenses: Coaches	1,600.00	2.29	1,578.07
5433	Clinic Training Expenses: Referees	1,000.00	1.43	298.50
5434	Clinic Training Expenses: Other		-	
5701	Payments to AYSO: Inter-regional	1,198.75	1.75	1,162.00
5702	Payments to AYSO: NSTC		-	
5703	Payments to AYSO: Registration Fees	12,250.00	17.50	15,933
5704	Payments to AYSO: Supply Center	100.00	0.14	36.05
5710	Payments to Affiliates		-	
5715	Payments to Referees (Playing Circuit)		-	
5801	Fixed Assets (over \$1,000)		-	
7401	Travel: Other		-	
7430	Conferences / Meetings	300.00	0.43	250.00
7431	Section / NAGM	3,000.00	4.29	1,668.58
7435	Travel Mileage		-	
7515	Phone / Internet / Website	720.00	1.03	613.63
7535	Postage	100.00	0.14	15.84
7625	Office Supplies	300.00	0.43	378.55
7695	Miscellaneous Supplies		-	36.77
8305	Bank Fees	60.00	0.09	
8595	Other Expenses		-	
	Contingency		-	
Total Estimated Expenditures (E):		\$ 71,448.75	102.11	\$ 68,272.47

Estimated Cash Increase (Decrease): (R-E) \$ 176.25

Estimated Bank Balance on June 30: \$ 37,500.00

Estimated Ending Cash Balance: \$ 37,676.25

Please comment if the cash reserve is less than \$5 or more than \$12 per player:  
Excess reserve committed to field development fund

Comments: \_\_\_\_\_

Treasurer's Name & Signature: John Lee  Date: 5/28/2013

Executive Member's Name & Signature: Meredith Dioro  Date: 5/28/2013

#### DUE DATES:

Region: 30 days prior to end of fiscal year - June 1  
Area discretionary account: July 1  
Section discretionary account: July 1  
Tournament: 6 months prior to event  
Camp: 60 days prior to camp  
Cultural Exchange: 3 months prior to travel

4005 Scholarships  
4005 U-5 Reg.  
4005 Regular Reg.  
4005 Spring League  
4007 Early Reg.  
4008 Multi-Child Reg.  
4008 Multi-Child Reg.  
4008 Multi-Child Reg.  
4008 Multi-Child Reg.  
4008 Multi-Child Reg.  
4006 Reg. Refund

TOTAL

#### PLEASE COMPLETE THIS SECTION:

		Registration fees	
Players	Fee		
20 x	\$ -	=	\$ -
40 x	\$ 60.00	=	\$ 2,400.00
40 x	\$ 125.00	=	\$ 5,000.00
2 x	\$ 25.00	=	\$ 50.00
360 x	\$ 100.00	=	\$ 36,000.00
150 x	\$ 85.00	=	\$ 12,750.00
45 x	\$ 75.00	=	\$ 3,375.00
20 x	\$ 25.00	=	\$ 500.00
20 x	\$ 110.00	=	\$ 2,200.00
3 x	\$ 100.00	=	\$ 300.00
15	\$ (100.00)	=	\$ (1,500.00)
700			\$ 61,075.00

\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.